

Business Incentive Questionnaire

Confidential

COMPANY INFORMATION

Company name: _____

Product/service description: _____

Present location(s): _____ Industry: _____

_____ Year established: _____

PROJECT INFORMATION

Project description: _____

Is project a(n) expansion
 relocation
 new facility

Are you looking at a(n) existing building
 build-to-suit

Will you lease, or
 purchase the new facility?

Facility size: _____ sq. ft.

If leasing...

average annual lease payment \$ _____

market value of property \$ _____

Jefferson County site(s) being considered:

If purchasing...

cost of new facility \$ _____

tenant improvements costs \$ _____

Other competitive site(s) being considered:

If doing a build-to-suit...

land purchase price \$ _____

construction materials costs \$ _____

construction soft costs \$ _____

construction labor costs \$ _____

Project timeframe (*projected dates*):

Begin construction _____

Begin company operations _____

Total project cost \$ _____

(*land, building, and personal property*)

Percentage of goods/services exported
outside the County _____ %

FINANCIAL INFORMATION

| Estimated gross and net revenues: | Gross | Net |
|-----------------------------------|----------|----------|
| Year 1 | \$ _____ | \$ _____ |
| Year 2 | \$ _____ | \$ _____ |
| Year 3 | \$ _____ | \$ _____ |
| Year 4 | \$ _____ | \$ _____ |
| Year 5 | \$ _____ | \$ _____ |

CAPITAL INVESTMENT INFORMATION

Real property investment at new facility:
(land and building only) \$ _____

Corporate personal property (cpp) investment:
(Starting in year 200__)

Existing cpp at move-in \$ _____
 \$ _____ Furniture/fixtures
 \$ _____ Computer equipment
 \$ _____ Manufacturing equipment

New cpp investment over the next 5 years
(purchased for the new facility)

Year 1 \$ _____
 \$ _____ Furniture/fixtures
 \$ _____ Computer equipment
 \$ _____ Manufacturing equipment

Year 2 \$ _____
 \$ _____ Furniture/fixtures
 \$ _____ Computer equipment
 \$ _____ Manufacturing equipment

Year 3 \$ _____
 \$ _____ Furniture/fixtures
 \$ _____ Computer equipment
 \$ _____ Manufacturing equipment

Year 4 \$ _____
 \$ _____ Furniture/fixtures
 \$ _____ Computer equipment
 \$ _____ Manufacturing equipment

Year 5 \$ _____
 \$ _____ Furniture/fixtures
 \$ _____ Computer equipment
 \$ _____ Manufacturing equipment

EMPLOYMENT INFORMATION

Number of current employees that will work at the new facility: _____

Total of additional employees to be hired at the new facility over 5 years: _____

Year 1 _____ add'l employees
 Year 2 _____ add'l employees
 Year 3 _____ add'l employees
 Year 4 _____ add'l employees
 Year 5 _____ add'l employees

Average wage: \$ _____
(excluding top executives)

Average wage by position and salary range:
(Please include number of employees in each position)

| Num. | Position title | Avg. salary |
|-------|----------------|-------------|
| _____ | _____ | \$ _____ |
| _____ | _____ | \$ _____ |
| _____ | _____ | \$ _____ |
| _____ | _____ | \$ _____ |
| _____ | _____ | \$ _____ |
| _____ | _____ | \$ _____ |

Annual benefits package for employees:
(\$ value/employee) \$ _____

Estimated average annual payroll for first 5 years:

Year 1 \$ _____
 Year 2 \$ _____
 Year 3 \$ _____
 Year 4 \$ _____
 Year 5 \$ _____

The information in this survey has been represented in good faith.

Company name: _____ Date: _____

Signature: _____
(must be signed by someone that is financially responsible for the company)

Name/title of representative signing: _____

Questionnaire Supplement

EMPLOYMENT RELOCATION INFORMATION

Number of relocating employees that will work at the new facility: _____

Year 1 _____ employees

Year 2 _____ employees

Year 3 _____ employees

Year 4 _____ employees

Year 5 _____ employees

Estimate the number of school-age children that will relocate with employees: _____

Number of children

Year 1 _____

Year 2 _____

Year 3 _____

Year 4 _____

Year 5 _____

Estimated ages
